

WELCOME TO ESIC







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WHY STUDY AT ESIC?



Welcome 66 to ESIC



Welcome to ESIC Business & Marketing School. First, I thank you for choosing us to guide you and accompany you in your training process. You are arriving at a School that aims to transform you to succeed in your professional life and be an actor of change in the organisations for which you work and in society, all while respecting the ethical principles that guide our conduct. To put it simple: we want our students to contribute to improving companies and their environments, because we are convinced that this world can be improved.

Our educational model combines knowledge, values and experiences. As knowledge evolves rapidly, the key is to teach you how to learn, to activate your curiosity so that you know how to adapt with agility to a constantly moving environment.

You will also contribute to our transformation. Your experience is essential to help us improve our teaching daily. You will also be a part of our transformation. Therefore, I invite you to discover ESIC, its people and its services, and to get fully involved in the life of a School that is full of possibilities.

Study, participate, learn, give your opinion, enjoy, mix, but, above all, be yourself and be happy. Welcome to the home of your learning.

P. Eduardo Gómez Martín

General Director.

Rankings and Recognitions

[Accreditations]



By obtaining the AMBA accreditation, ESIC becomes part of the elite best business schools worldwide. Only the most prestigious business schools achieve this accreditation, around 2%.



An international program accreditation system operated by EFMD. Its aim is to assess the quality of any business and/or management program that has an international perspective and, where appropriate, to accredit it.

[Rankings]

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Forbes					EL⊕M	IUNDO	Bloomberg Businessweek						
1 1		1	1	1	1	1		3	4		23		
Spain New Gradu young prof		Spain Senior Management	Spain MBA	Spain Executive Programs	Spain Marketing	Spain g Foreig Trade	ın H	Spain Iuman Resources	Spain Advertising Communic		Europe Business School		
QS									POE	TS &	The Economist		
12	34	34	34	50	51	64	51	51			87		
Europe Logistics	Europe MBA Executive	Europe Business Analytics	Europe Marketing	Europe Management	Europe MBA	Europe Finance	Global MBA especialidad en Marketing		Global Business School		Global Business School		
América youth incorporated													
5			1	9	37	1	41	4	! 7	49	85		
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WORL UNIVE RANKI	D RSITY NGS	EX	PANSIO	(FSC	(FSO)					elEconomista			
4	24	30)	41	1			5			5		
Global Finance	Global MBA	Glob Busi	al ness School	Global Executive MB		in America ine Digital I	Marketing	Latin A r 9 Online 1	nerica Training Cer	ntre	Latin America Digital Innovation		



Spain
Most reputable company in the Education Sector.

Spain
University and Business School with the greatest capacity to attract and retain talent.

Spain
University and Business School in Accountability and Corporate Governance retain Corporate Governance Institutional Business School

STUDY IN SPAIN, STUDY AT ESIC



Spain is one of the most attractive countries to study in. We have an array of universities and business schools with great international prestige and recognition. Perhaps that is why we are also the largest host of Erasmus students in Europe. But, besides the quality of our education, Spain stands out for its climate, lifestyle and philosophy of life, parties, rich gastronomy, the diversity of landscapes, the historical and monumental legacy, the cultural richness... This is why it is sometimes said that Spain is a small Europe with very different identities.

Madrid, Barcelona and Valencia are the 3 main cities in Spain, and ESIC has a presence in all of them (ESIC is present in 10 Spanish cities). They are cosmopolitan, open, and full of life 24 hours a day... They have international airports and are perfectly connected to the rest of Spain and Europe.

The cultural offer in both cities is permanent and covers all activities and shows: music, theatre, dance, painting, sculpture, etc.

Its gastronomy is exquisite. You will be able to enjoy the typical Spanish tapas (in Madrid in such traditional areas as La Latina or the Barrio de las Letras. In Barcelona, in the Born and Gràcia districts). You will also find avant-garde Spanish cuisine restaurants, markets and gastronomic fairs.

Madrid Campus





University

Business & Marketing School

- Capital of Spain and capital of the Community of Madrid. (Autonomous Community).
- 4 Million inhabitants (7 throughout the metropolitan area).
- Cold winters (Minimum 4-5° C and Maximum 12°C) and mild/warm summers (20-32°C).
- Pozuelo campus 20 minutes from Madrid.
- Spanish is the official language and classes are taught in spanish and/or english.

Barcelona Campus







Barcelona campus in the city centre.

Spanish and catalan are the official languages and classes are taught in spanish and/or english.



Valencia Campus



- Capital of Comunidad Valenciana (Autonomous Community of Spain).
- **800.000** inhabitants (2 million for the entire metropolitan area). It is the third most populated city in Spain.
- Cold / mild winters (Min. 4-5°C and Max. 16-17°C) and hot summers (19-33°C).
- Valencia campus in the city centre.
- Spanish and valencian are the official languages and classes are taught in spanish and/or english.



WHAT SERVICES DOES ESIC OFFER YOU?

When you decide to study in another country, it is normal to have many doubts. Where am I going to stay? What means of transport are there to get to the campus? What scholarships can I apply for? Will I be able to do professional internships in that country? Where do I go if I get sick?

ESIC has a department that will help you solve all your doubts.

Professional Development Unit

This unit includes the Department of Professional Careers, Internships, ESIC Entrepreneurs and ESIC Alumni.

International Office*

Together with the Secretary of Students (Undergraduate and Postgraduate), will provide you with information for the handling of administrative documents – NIE, visa extensions, etc. - that are demanded. It will also advise you to facilitate your adaptation to the country: support in finding accommodation, health insurance, information on Spanish customs and institutions, scholarships and grants, etc.



We are at your entire disposal to clarify any questions and to provide you with an answer in Spanish or English.

These are our main services:



Library



Virtual Campus



Canteen-Cafeteria



Nearby public transport



Sports Club and Outdoor Activities



Volunteering



Computer, multimedia and work rooms





P Car Parks

PROCEDURES BEFORE AND AFTER ARRIVING IN SPAIN



BEFORE

No citizens of the European Union need to carry out any formalities before their arrival in Spain.

In the case of non-EU citizens, it will be necessary to apply for a study visa. To do so, once your reservation for a place at the School has been formalized, you will receive the original documentation to process it at the corresponding Consular Office.

Here are the documents that you must manage for your visa process:

1. Letter of admission/ acceptance from the School



2. Valid Passport for the period you are going to study



3. ID photo



4. Visa application



5. Document certifying funds to live in Spain (requested at the bank)



6. Proof of accommodation (rental contract, residence, hotel...)



7. Medical insurance that covers you in Spain (Sanitas Insurance offers special conditions to ESIC students)



§ 8. Payment of consular fees; to be consulted at the corresponding Consulate/ **Embassy**



9. Certificates of previous studies (apostilled)



10. Certificate of non-criminal record



11. Medical certificate; not older than 3 months

^{*} We recommend contacting the Spanish Consulate closest to your residence to request an appointment and confirm the documents; this may vary depending on the country of origin.

AFTER

Once in Spain, citizens from the European Union or another State belonging to the European Economic Area Agreement or the Swiss Confederation must apply for registration in the Central Registry of Foreigners, where they will obtain a certificate of registration and a Foreigner's Identity Number (NIE).

This registration must be done by the student in person at the Foreigners' Offices of the province of residence at the corresponding National Police station.

For non-EU students, you have 30 calendar days from your entry to Spain to apply for your Foreigners' Identity Card (TIE). The TIE is a single and exclusive document designed to provide documentation to foreigners who are legally staying in Spain. This card is personal and nontransferable and holders are obliged to carry this document with them.

The application must be made in person at the Foreign Office or the Police Station in the province where you live.

Below, we detail the documentation required for the application, all of which must be original documents:



1. Passport with the Spanish entry stamp



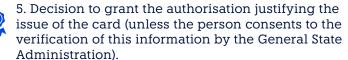
4. Proof of payment of corresponding fees



2. Student visa, if applicable



3. Three ID photographs, in colour and on a white background



* It is important to renew the TIE in case it is necessary to extend the period of stay in Spain. This may be because another training course is being carried out or is needed for an internship in a company.

TOWN HALL REGISTRATION:

All those living in Spain are required to register on the census of the municipality (Padrón) where they will reside. This is necessary to prove residence for all procedures related to public services.

- **Madrid:** This procedure is done at the Oficinas de Atención a la Ciudadanía-Línea Madrid by appointmen.
- Barcelona: You can do this at your district's Oficina d'Atenció Ciutadana by appointment.

IF YOU WANT TO WORK DURING YOUR **STUDIES:**

Once in Spain, you can apply for a work permit at the Foreigners' Office, as long as the work is compatible with your studies and your income is not sufficient to support your life in Spain.

^{*}Procedures are established by Spanish law; consult official sources for up-to-date information, possible changes and new requirements.

ACCOMMODATION



Madrid

AREAS:

- > If you want to live near the School: In this case, the areas closest to the Campus are Pozuelo de Alarcón, Aravaca, Majadahonda, Las Rozas and Boadilla.
- > If you want to live in the city centre: Moncloa, Ciudad Universitaria, centre area, Barrio de Salamanca... are some of the options.

Accommodation options:

RESIDENCE HALLS:

- •Residencias Nebrija
- Residencia Collegiate
- Colegio Mayor Argentino
- Nexo Residencias
- Family-owned residence, "Mansión Págoda" Pozuelo

WEBS AND AGENCIES:

- Mi casa Inn
- Alojamientos Pablo Gallego
- P y R Soluciones
- Aluni
- Accomadrid
- Be roomers
- DFlat
- Spot a Home
- Housing Anywhere

Barcelona

AREAS:

- > If you want to live near the School: the university area of Blasco Ibáñez, Tarongers, Xuquer, Ramon Llull and Manuel Candela is where the campus is located.
- > If you want to live in the centre of Valencia: El Pla del Remei, Pla del Real, El Carmen or Ruzafa.

Accommodation options:

RESIDENCE HALLS:

- Nexo Residencias
- Residencia Universitaria Sarrià
- Residencia Emilie de Villenueve
- Residencia de estudiantes Tres Torres
- Residencia de estudiantes Roca
- Residencia Universitaria Barcelona Diagonal

WEBS AND AGENCIES:

- Be roomers
- Resa Housing
- Spot a Home
- Altiro Barcelona
- Vive Barcelona
- Housing
- Barcelona Home
- Anywhere

ROOMATE LIST:

Once the registration is formalized, from the Virtual Campus, you can look for flatmates through a "notice board".







Valencia

ÁREAS:

- > If you want to live near the School: the university area of Blasco Ibáñez, Tarongers, Xuquer, Ramon Llull and Manuel Candela is where the campus is located.
- If you want to live in the centre of
 Valencia: El Pla del Remei, Pla del Real,
 El Carmen or Ruzafa.

Accommodation options:

RESIDENCE HALLS:

- ESIC: San Francisco Javier
- Collegiate Marina Real
- Residencia Universitaria Damià Bonet
- Residencia Universitaria Galileo Galilei
- Colegio Mayor Ausias March

WEBS AND AGENCIES:

- Idealista
- Fotocasa
- Badi
- Spotahome
- Habitoom
- Habitaclia

ROOMATE LIST:

Once the registration is formalized, from the Virtual Campus, you can look for flatmates through a "notice board".



COST OF LIVING



ACCOMMODATION



FOOD AND LEISURE



TRANSPORT

Individual:

Rent: 700 - 1.300€

Shared:

Shared apartment: 300 - 600€

Residencias: 900 - 1,200€

Baguette: 0.75 - 1.15€

Daily menu: 10 - 15€ Café/ Té: 1.10 - 1.25€

Beer: 1.50 - 2.00€

Cinema ticket: 9 -12€

10 journeys Metro-bus pass: 12.20€

Monthly pass: 54.60€ *

Youth Pass (under 26 years old) 20€

(monthly, unlimited travels in all

Public Bicycle: 25€/year www.bicimad.com

Individual:

Alquiler: 700 - 1.300€

Shared:

Shared apartment: 300 - 600€

Residences: 800 - 1,200€

Baguette: 0.75 - 1.15€

Daily menu: 9 - 14€

Café/ Té: 1.25 - 2.00€ **Beer:** 2.50€

Cinema ticket: 9 - 12€

10 journeys Metro-bus pass: 11.35€

Monthly pass: 40.00€ *

T-Youth (under 25 years-old) 80€ (Quarter, unlimited travel 1 zone) Public Bicycle: 35 -50€/year

www.bicing.barcelona/es

Individual:

Alguiler: 700 - 1,300€

Shared:

Shared apartment: 300 - 600€

Residencias: 800 - 1,200€

Baguette: 0.75 - 1.15€

Daily menu: 9 - 14€

Café/ Té: 1.10 - 1.25€

Beer: 1.50 - 2.00€

Cinema ticket: 9 - 12€

10 journeys Metro-bus pass: 9€

Monthly pass: 45€

Youth monthly pass (under 30

years old) 25€ (mensual) Public Bicycle: 29€/year

www.cas.valenbisi.es



Others

Mobile contract: 50€ on average

*Indicative costs



BANKS, BANK ACCOUNTS AND CREDIT CARDS



Spain is within the Euro zone and this is its official currency. Money can be exchanged at banks (Monday to Friday from 8.30 am to 2 pm, and Saturdays from 8.30 am to 1 pm except in summer)*.

You will also find several exchange offices that operate daily in the centre of Madrid, Barcelona and Valencia with longer opening hours, in some railway stations, bus terminals and airports.

You can pay with credit cards in most shops or restaurants. On the other hand, you have to take into account that you may be charged commissions for withdrawing money from ATMs, depending on the bank.

*Confirm this with your financial institution.





TRANSPORT

Madrid



Madrid-Barajas Adolfo **Suárez Airport:**

https://www.aena.es/es/ adolfo-suarez-madridbarajas.html



Underground:

www.metromadrid.es



Suburban train:

www.renfe.com/viajeros/ cercanias/madrid



City and intercity buses*, tram/light rail, etc.

*Bus 657A, direct from Moncloa to ESIC. www.crtm.es



AVE (high-speed train):

www.renfe.com



Urban bike

www.bicimad.com/

Barcelona



Barcelona El Prat - Josep Tarradellas Airport:

www.aena.es/es/joseptarradellas-barcelona-el-prat. html



Metro, city and intercity buses, etc.:

www.tmb.cat

Suburban train:

www.renfe.com/viajeros/ cercanias/barcelona



Generalitat Catalana Trains (FGC)

www.fgc.cat



AVE (high-speed train):

www.renfe.com



Port of Barcelona:

www.portdebarcelona.cat/en



Urban bike

www.bicing.barcelona/es

Valencia



Valencia Manises Airport:

www.aeropuerto-valencia. com



Metro/tranvia:

www. https://www. metrovalencia.es/

Commuter train

www.renfe.com/viajeros/ cercanias/valencia/



Underground/Subway, urban and intercity buses...

www.emtvalencia.es/ ciudadano



AVE (high-speed train):

www.renfe.com



Valencia's port

www.valenciaport.com/



Urban bike

www.valenbisi.es/

SHARED-MOBILITY

Cooltra (moto-sharing)

www.cooltra.com



Share now (car-sharing)

www.share-now.com



Lime (electric scooter-sharing)

www.li.me/en-us/home



OTHER INFORMATION OF INTEREST

Common working hours

The usual working day in Spain is from Monday to Friday from 8:00/9:00am to around 6:00/7:00pm, with a midday break around 2:00pm for lunch.

Normally, although the time is the same in almost all of Europe (GMT), the schedule of meals in Spain is later than in the rest of the countries. Often, lunchtime is from 1:30pm to 3:00pm while dinner is usually from 8:30pm to 10:00pm. That is why in Spain you will find that restaurant opening hours are usually longer.

There is no obligation to tip in restaurants and cafes, but it is common to tip if the service has been satisfactory.

The opening hours of the shops are also very long, from 10:00am to 10:00pm. Depending on the type of shop, or if it is a shopping centre, it may close at midday, coinciding with lunchtime. However, the shops in the centre and shopping centres have continuous opening hours.

In Spain, smokers are banned from smoking in all establishments and closed public spaces. Smoking is allowed only in bars and establishments that have an outdoor area, without any kind of inconvenience, as long as the spaces and/or elements intended for it are respected and used.



USEFUL TELEPHONE NUMBERS

Madrid Emergencies
112
Madrid National Police
1091

Madrid National Police

Madrid Local Police 092

Madrid Civil Guard 062 - 91 514 60 00

Madrid Civil Protection 91 537 31 00

Madrid Red Cross 91 522 22 22

Social Security and **Emergencies SAMUR**

Madrid Ambulances 061 / 91 479 93 61

Madrid Firefighters 080 - 085 - 092

Madrid Vehicle Storage-Crane 91 435 06 66

Roadside Assistance 91 742 12 13

Route Planner : 900 12 35 05

Barcelona Emergencies
112
Barcelona National Police
091
Mossos d'Esquadra (Police **Barcelona National Police**

Mossos d'Esquadra (Police)

Civil Guard 062

Urban Guard 092

CatSalut Respon (Emergencies System)

Barcelona Red Cross 93 300 65 65

Urgencies and Social Emergencies Central (CUESB) 900 703 030

On-call courts 935 548 650

Firefighters 080

Emergencies and Firefighters

lencia

National Police

Local Police

Civil Guard

Citizen Phone 010

Generalitat Information

Gender Violence 016

Red Cross Emergency 96 367 73 75

Medications at home 900 362 236

Water Emergencies 96 386 06 38

Municipal Crane 96 389 12 43





APPS FOR YOUR LIFE IN SPAIN



CITYMAPPER

It integrates information from all means of urban transport, especially public transport, although it also adds options for walking, cycling, or transport sharing systems.

www.citymapper.com



It is an App with all the comfortable, intelligent and simple options of local transport. It has public transport information, perfected by the users. www.moovitapp.com



AROUNDME

An app lets you know everything around you, wherever you are. This can be from bars, banks or petrol stations, to churches, or even where we can get Wi-Fi. Find what you are looking for at any time. www.aroundmeapp.com



Making an international transaction with TransferWise is up to eight times cheaper than with a bank. This is possible because they apply the average exchange rates of the market and report the price of the only commission charged before making the transaction, which significantly lowers the costs of any international transfer.

www.wise.com



TIMEOUT

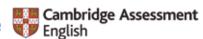
A great guide to get to know Madrid and Barcelona and for when you travel around the world. You can plan activities, find places to eat and drink, save your favourite places and personalise your application in more than 30 cities.

www.timeout.com

ESIC LANGUAGES

You surely want to take advantage of your stay in Spain to learn or improve your level of Spanish and other languages. Unlike other universities or business schools, ESIC offers you its own language school. This way, without leaving the building, you can perfect your business English (or other language), your conversation level... and even certify your knowledge.

We are an examination centre



* Only available in Madrid at the moment.

Authorised Exam Centre

We offer Spanish for English speaking students



Did you know...?

...557 million people worldwide speak Spanish? (and it is the mother tongue of more than 480)

...Spanish is the 3rd language with the most presence on the Internet? (only behind Chinese and English)

...The contribution of Spanish-speaking countries to global GDP is 6.9%?

a higher percentage than countries where French is the official language

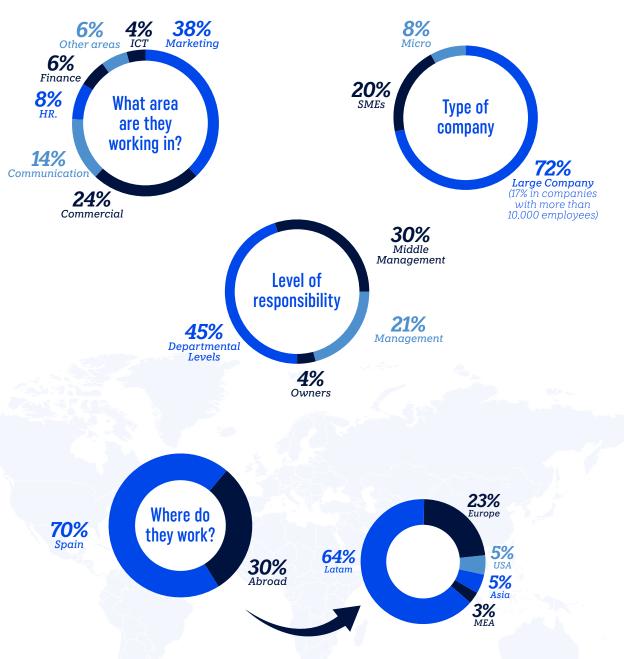
Source: "El español en el mundo" from Instituto Cervantes. #AnuarioIC2018





Most of our alumni (both national and international) are working all over the world. This shows that we train global professionals.

Employability ratios of former ESIC students working abroad.







INTERNATIONAL EXPERIENCE IN SPAIN + OTHER INTERNATIONAL EXPERIENCES

Besides studying in Spain, ESIC offers you the possibility of taking the leap to other countries such as China, the United Kingdom or the USA to learn how business is done in your field in these markets.

BACHELOR'S DEGREES

Erasmus+ Program

ERAMUS + ESTUDIOS PROGRAM

University exchange within the European educational space. Students in bachelor's degrees can access bilateral exchanges with different ERAMUS + universities.

ERASMUS + PRÁCTICAS PROGRAM

Internships in foreign companies or organisations.

WHERE CAN I GO: European Educational Area
You can apply for a scholarship in this program.

Participants only pay for the amount corresponding to the course at ESIC.

Subject to availability.

Horizon Program

WHERE CAN I GO: Ireland, United States and United Kingdom⁽¹⁾

IT IS ALSO AVAILABLE FOR BACHELOR'S DEGREES.

(1) This option is only available for the Digital Business and Publicity Degrees.





BACHELOR'S DEGREES

Degree+ Program

Obtain an official degree from the destination University.

This program entails:

Payment of training at the host university + Payment of the course at ESIC.

WHERE CAN I GO: Germany, France

Subject to availability.

* ONLY for BBAM and BDM students enrolled in $2^{\rm nd}$ year.

Munde Program

University exchange within the NONEuropean educational space.

WHERE CAN I GO: America, Asia and Africa

Participants only pay for the amount corresponding to the course at ESIC.

Subject to availability

* You can check the countries/universities at the ESIC International Office.



DEGREES

Terra Program

University exchange for students of the Degree in Global Marketing Management.

Degree+ Program

OBTAIN A "MAJOR IN MANAGEMENT POR LA FAU (FLORIDA ATLANTIC UNIVERSITY)" diploma from the university of destination.

WHERE CAN I GO: UNITED STATES.

Subject to availability.

Horizon Program

WHERE CAN I GO: Ireland, United States and United Kingdom⁽¹⁾

IT IS ALSO AVAILABLE FOR BACHELOR'S DEGREES.

(1) This option is only available for the Digital Business and Publicity Degrees.

Business Study Tours for the summer, to choose from:

WHERE CAN I GO: Ireland, United States and United Kingdom⁽¹⁾

Year 1: **BORDEAUX** Year 2: **CALIFORNIA** Year 3: **CAPE TOWN**

 ${\it Subject to \ change \ and \ availability}.$

*Summer courses also available. Contact the International Office for more information.

(1) This option is only available for the Digital Business and Publicity Degrees.

*International destinations subject to modification and limited places available.

*All international options are subject to additional costs.











POSTGRADUTE PROGRAMS

Master programs with integrated and optional international experience

All international experiences in the masters are delivered 100% in English



(Mad./Bcn./Val.)

(San Petersburg)

Optional international experiences for the rest of the programs

Transversal Study Tours* to specialize in different training areas:



FIII Business







Today's business environment:



Digital Business Innovation:

Florida International University (U.S.A.)

Internationalisation:

Shanghai International Studies University: S.I.S.U. (China)

Innovation and Sustainability in Business:

Anáhuac Mayab University (México)

Marketing Innovation:

The Chartered Institute of Marketing (United Kingdom)

*Study tours are held during NON-TEACHING weeks in Spain.
*Extra fees for these programs apply.

You have the option of studying a term abroad in one of our partner universities



^{*} Destinations subject to change and places subject to availability.

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